











### **Table of content**

Welcome Message
Who We Are?
Company Objectives
Company Values
Why Abdal?
Human Resources Consulting Service
Executive Search
Saudi attribution service
Medical Sector
Outsourcing Services
Community Responsibility
Our Partners
Our Customers
Our Team



# Welcome Message

Welcome to Abdal! Here, we pay special attention to the needs of our customers and focus on satisfying them through recruitment and operation services with the highest organizational standards in human resources management. Our business is based on a fundamental aim, which is to provide customers with an added value that supports and speeds the development of their business. This is due to our commitment and value of time. That is why Abdal created business teams including Sales Team, Operations Team, Customer Relations Team, and several communication channels; dedicated to providing services that practice attention, care, constant interaction, and transparency.

Our purpose is to build bridges of communication with our customers and partners. It is a specialty that allows us to develop and expand our capacity to have better and more efficient services across the domains we operate in.

You are welcome to contact us at any time, and we will introduce you to the services we proudly provide.









## Who we are?

Purpose: Abdal is a Saudi-based closed joint-stock company headquartered in Riyadh. Its capital measures up to 100 million Saudi Riyals. Officially licensed by the Ministry of Labor, KSA in the field of expatriates' services and recruitment, Abdal is specialized in providing organizations of various sectors with expatriate manpower. Additionally, Abdal provides home labor services and performs brokerage activities.

Origin: Abdal is not a newly established company. It has been built with the expertise of investors in the fields of contracting, roads, maintenance, operation, financial investments, and real estate investments. This diversity of fields and expertise gives ABDAL the ability to understand the needs of its clients and meet their expectations and strategic plans in line with the vision of Saudi Arabia 2030.

The Story of Abdal: The name Abdal comes from our unmatched commitment towards providing our clients with diversified and outstanding 'alternatives' to manpower challenges, boosting their capacity for development and business growth.





#### Mission:

We aim at empowering facilities and individuals to concentrate on their core business, assisting them to reach efficiency and effectiveness by providing them with the required human resources, and managing their resources completely or partially on behalf of them.

#### Vision:

To become the Number One choice as a partner of businesses and individuals in the field of human resource recruitment and to be as a top trademark among similar companies across the Kingdom of Saudi Arabia.

#### **Business strategy:**

At Abdal, work is based on a straightforward business strategy that strives around achieving definite goals. We believe that every goal must be rooted to set targets and plans that facilitate the realization of these targets. Research, analysis, and the development of plans are important constituents of the strategy-building process at Abdal. No feasible plan can stand without solid knowledge to base upon for future endeavors.

With the development of the theoretical component in its business strategy, Abdal has provided the financial resources sufficient to transform this strategy into reality by applying all its constituents. During the next five years, Abdal constantly seeks to multiply its revenues and expand its markets and activities quantitatively and qualitatively to stand as a multi-revenue commercial center with a strong financial stature and stable strategic stance.









## **Company Objectives:**

We aim to support the objectives of our shareholders by providing distinguished and profitable services in the field of human resources through:



Providing a sufficient quantity of contract employees needed by companies and organizations across various sectors in a timely manner



Providing skillful and professional contract employees that add qualitative value and contribute to fulfilling the objectives of various commercial, industrial, real estate, and service sectors



Providing our customers with excellent services by professionally managing relations that guarantee satisfaction and familiarity with all businesses related to their contract employees on the spot.





# Company values

Abdal's values revolve solely around 'respect' in its purest form. The values unfold as the following:

## Respect of rights:

We believe that the customer, contractor, and employee have rights that are required to be fulfilled. We undertake the responsibility to ensure that every party is given their rights.

## Respect of time:

Time has great importance in the business process of Abdal. It is an extremely valuable resource. The general strategy of the business in the company has been built based on giving attention to meeting deadlines.

Without proper investment in the value of time, no organization can be able to achieve its goals.

#### Teamwork:

In the service industry cooperation and harmony are fundamental for success. Therefore, there is no room in Abdal for individual efforts nor any estimation on the account of the whole team. We only believe in teamwork where team spirit prevails to realize a common objective.



# **Company values**



**Smooth communication:** All departments in Abdal are closely connected in order to facilitate free and quick exchange of reliable information and constructive ideas that lead to keeping our clients thoroughly updated on their projects through our Customer Service Team.



**Transparency:** The importance of providing the client with true information is key to our strong relationships. Cooperation has always been built on truth and clarity. We wish to build a long-term relationship with our clients which is only possible through honesty, integrity, and clarity



**Community Contrpution:** We believe that we are a part of the Saudi community. Thus, we always strive to participate in activities that contribute to the improvement ofindividuals' life. While avoiding activities that may cause harm to them or their surroundings

# Why Abdal?

#### Precise selection:

We assess and analyze through our managing process of international recruitment. Our selection is governed by the goal of selecting employees who fulfill and exceed the recruitment goals of our clients. From the screening of resumes to the conducting of interviews, the selection process is treated with utmost scrutiny in order to select the very best.

#### Effective communication:

Our clients are always kept informed on all developments in the business process. A dedicated team who continuously communicates and coordinates with the client is assigned. Signing a business deal with Abdal means the commencement of a business trip cloaked in comfort, focus, and achievement.

#### Working around the clock:

Our Customer Relations Department works in shifts to provide round-the-clock operations that guarantee the necessary emergency services are provided to contracted employees.

#### The employee's loyalty to the client:

A common problem for contracted employees is the lack of loyalty. Our experience and unique methodologies allow us to ensure the provision of loyal candidates and subsequently offer necessary precautions to prevent occurrences that lead to disloyalty.

#### Professional management of clients' relationship:

We continuously work to guarantee the professional management of our relationship with our clients and their employees.

#### We are

committed to professionally dealing with all matters related to their business by dedicating an account manager for each client.
Our objective is to provide our clients with the best recruitment and operation services in a professional and comfortable manner.





## **Human Resources Consulting Service**

- Preparing and developing organizational structure.
- Defining job descriptions and job groups.
- ·Manpower planning.
- Personnel evaluation, selection, and transfer.
- Work environment and job satisfaction survey.
- Preparing policies and procedures.
- Innovating the best methods to preserve human capital.
- Defining a competency framework
- Designing a performance management framework.
- ·Building a framework and plan for benefits and rewards.
- •Evaluating training plans and developing the capabilities and skills of employees
- Preparing and evaluating a succession plan for employees.
- Design and clarification of the salary scale
- •Develop a plan to create an attractive work environment.
- Create a plan to maintain distinguished competencies.
- Work on designing a plan to prepare future leaders.
- Assisting in setting the reference standard for employees' salaries.





## **Executive Search:**

We recognized that challenge a head and decided to take it upon ourselves to support our clients and be a great part of sourcing out the "Leaders" in Saudi market. We have a deep knowledge, experience, and a huge local business network with professionals. Our team of expert advisors offers tailored, cohesive, high quality recruitment services in an efficient, timely, and competitive manner.

We have over 15,000 Saudi candidates from various industries in our databank. The candidates' specializations cover the wide spectrum of professional disciplines and careers, from executive management to finance, human resources, marketing, sales, engineering, information technology, project management, administration, etc.

In addition to serving all career levels such as middle management to senior and topexecutives.

Our sectors of expertise:

- •Executive Management
- Finance & Banking
- •Human Resources & Administration
- Marketing & Sales
- Information Technology
- Project Management
- Engineering



# Saudi attribution service

It is a service that documents the contractual relationship of lending and providing national cadres services between human resources companies and other facilities, in ac- cordance with the regulations and regulations of the Ministry of Human Resources and Social Development.



# **Achievements of Abdal Human Resources**

Founded: The company was established with a paid capital of 100 million Saudi riyals

More than 7000 human cadres in various jobs are working today in the Saudi market We obtained agreements with more than 200 recruitment companies around the world to strengthen our network

2015 - 2016

2017

2018

2019

2020

2021

The company developed the latest internal technical systems for managing HR operations, Microsoft Dynamics (CRM) The opening of 7
branches around the
Kingdom to fulfill the
needs of our customers in
a faster and efficient way

Achieving a Saudization rate that exceeds 74% along with providing the Saudi market with more than 15,000 cadres







# Manpower outsourcing solutions

# Providing human resources services with long term contracts:

Abdal provides the human resources needed by organizations in the public and private sectors over a short period of time. which is done through a long-term operational contracting system, to achieve their operational objectives, which helps to prevent the failure of projects due to the lack of employees.

# Providing human resources with temporary contracts (Jahez program)

Abdal provides the human resources needed by organizations in the public and private sectors over a short period of time, through the short-term operational contracting system, to achieve their operational objectives







# **Family services:**

Abdal provides human cadres with various professions and nationalities to work for the customers.

Our company is keen to provide well-trained human cadres that understand the traditions and the local culture.

Abdal provides home care services for the elderly and disabled people. In addition to providing private health escort.

Providing human Resources with hourly home assistance services (Dalal Program)

It is a service for specific hours and specific days according to the agreement with the customer.

It does not require the human cadres to stay at the customer's house. The calculation of time for the service starts when the human cadre arrives at the customer's home.



## **Medical Sector**

We consider ourselves #1 human resources solutions company in the kingdom of saudi when it comes to medical sector. By providing all various of expertise needed for the medical divison, we take care of all the process and standards based on the regulations of kingdom of Saudi Arabia







# **Medical Sector Services**

### **Medical Staff Outsourcing**

Familiar and rare medical and advisory specialties
All categories of nursing specialties
Technical and administrative assistance
Professional and support specialties

## **BALSAM Program (Domestic Support)**

Home nurse - care Privatet Physical therapy



### What makes Abdal the beast in the medical sector?

Our professional staff has the academic medical experience to provide recruitment services to various hospital departments.

Our administrative staff has experience in hospitals accreditation to international or local entities and the ability to understand the required staff quality for the medical establishment.

Our recruitment team has a full understanding of the hospitals' commitment to the instructions of the Saudi Commission for Health Specialties and the requirements of professional classification and legal equation for the professions and related disciplines.

Abdal's staff is familiar with the regulations of the Ministry of Health and Health Affairs relating to the activities in hospitals and health facilities.

An international recruitment network of various Arab, Asian, European, and African nationalities along with continuous searching for new medical care specialties.

Huge Database containing candidates in medical, nursing, and professional specialties.

Available visas for all categories like medical, nursing, technical, etc.

Proactive in administrative procedures associated with internal administrative law such as passing mandatory Prometric tests which facilitate subsequent procedures (Classification - Registration - Documentation - Temporary Licenses - Final Licenses - Professional Errors Documents)





### What we need to fulfill our commitments in the medical sector

### Client employment plan:

Nationality Selecting.

Profession.

quantity.

Estimated Date of Arrival.

#### **Job Description:**

Qualification.

Health Specialization.

Experience.

Sub-Qualification According to Specialization.

Other requirements



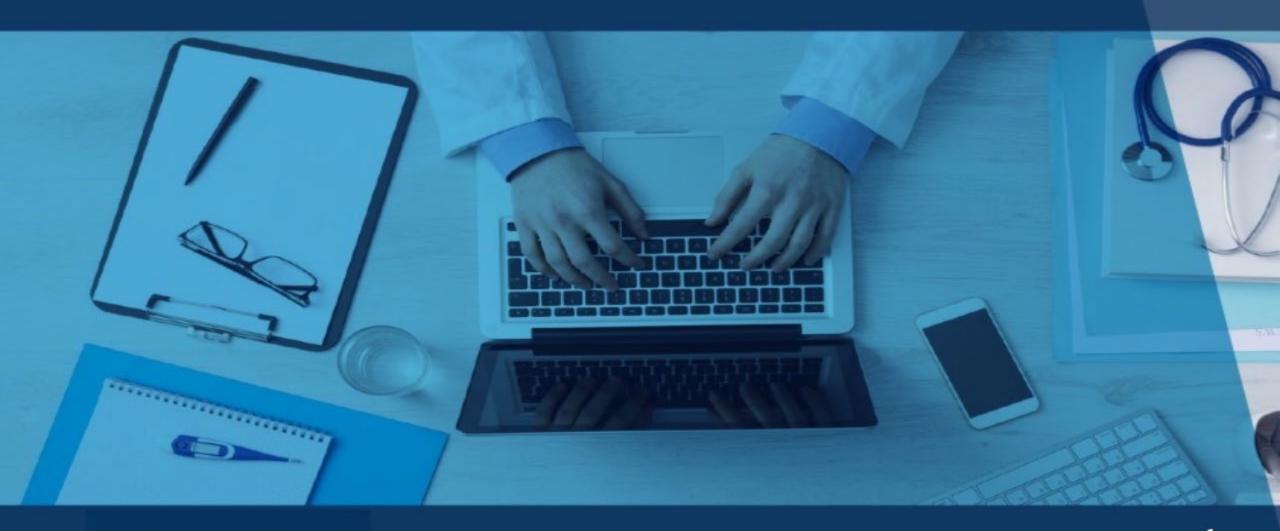


# Timeline for outsourcing procedures

- 1- Issue the required work visas as approved in the service contract.
- 2- Match client required visas with Labor Office issued visas.
- 3- Direct coordination with the client for the candidate selection method.
- 1- The customer determines the method of selecting cadres (direct, Skype interview, business trip).
- 2- Direct coordination with overseas agencies for interviewing.
- 3- Ensure that all client proposed selection bases are applied.
- 1- Follow up with foreign agencies and ensure that they comply with the recruitment procedures.
- 2- Ensure manpower arrival according to the work plan set by the client.
- 3- Completion of legal and administrative procedures to start deployment of staff in an orderly and documented manner.









## Manpower outsourcing services

Abdal provides its clients with the manpower required for their businesses while professionally managing them by applying the manpower outsourcing technique. Which is an administrative technique based on the client's assignment of all or part of its human resources management to Abdal in order to improve the productivity of their business and concentrate on fulfilling the client's main business objectives.

The manpower outsourcing technique enables the client to simultaneously reap several benefits such as:

Providing the required number of staff for managing projects without any delays.

Replacing incompetent employees in an urgently and practical manner

Saving a lot of time, effort, and money with regards to administrative, accounting, and legal jobs through responsibilities of administrative and personnel affairs.

Transferring employee costs to the «variable costs» in terms of accounting procedures.

Overcoming employment restrictions imposed on the client's firm.

Avoiding negative publicity resulting from employee layoffs.

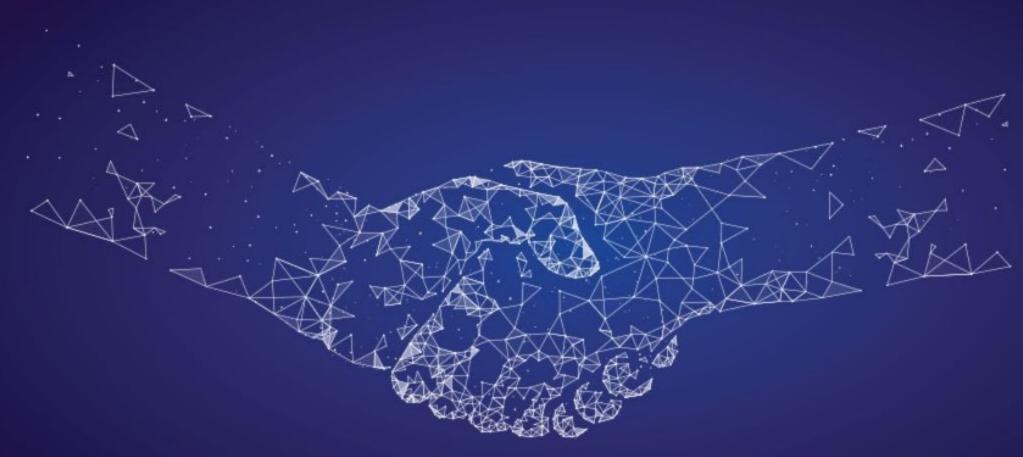
All human resources responsibilities will be transferred to abdal.

Avoiding tension related to managing disputes among employees by solving their problems



.. راحة بال.. **أبدال ..** راحة بال.. **Abdal..** Easy Life..





Available 24 hours 920033660

### **Our integrated services**

Our goal is to achieve the comfort of our clients and provide them with full services. We will carry all the work related to recruitment and operations human resources on their behalf. Most importantly:

Obtaining work visas.

Search and nomination.

Coordinating procedures of international employment.

Conducting interviews and shortlisting.

Employment and signing contracts.

Making flight reservations.

Reception and temporary hosting.

Preparation, orientation, and introduction.

Igama's Issuance.

Providing medical insurance.

Registering at the Social Insurance (vocational risks).

Providing technical channels for the client to follow the stages of recruitment and operation.

Obtaining licenses and permits.

Managing wages and salaries.

Providing transportation.

Settlement of labor disputes.

Follow-up of official transactions.

Providing administrative support services.

Continuous supervision and follow-up (on a 24/7 basis).

Managing End of Service Benefits



### **Community Responsibility**

At Abdal, we are committed to taking on social responsibility by paying attention to the interests of all stakeholders in the field of our business. Abdal pays great attention to the social dimension of its businesses by positively participating in society's development through various activities. Abdal adopts a clear initiative in the field of social responsibility as its business. Which stem from the following major constituents:





Always working in compliance with legal regulations





# Our Partners

- >> Saleh Hamoud Al Tami & Brothers Holding Co.
- >> Pan Kingdom Invest, Co. SAPAC.
- >> Atlal Najd for construction, maintenance and operation.





Available 24 hours 920033660





































































































































































































































# **Executive Team**

## \*Abdulrahman bin Suleiman AlMohaimid

#### 2017-Abdal's CEO and member of the board of directors

2016 Jal Human resources company - deputy CEO

2012 Mawarid Recruitment Co- Deputy CEO and member of the board of directors

2011 Al-Ayouni holding Company - HR and Administrative Affairs Director

2010 TOLID Company - HR and Administrative Affairs Director

2005 Fahad Contracting Company - Deputy Director, member of the board of

directors and head section of Administrative & financial affairs

2002 National Company - HR and Administrative Affairs Director

2000 National Guard and Vinyl company - Financial Analyst

# \* Mohammed Fadl Qasem

#### 2018 Financial advisor - Abdal co

2013 Director of arrangement and consultation - Finance and Investment House

2012 Director of Financial and Administrative Affairs - Najdi Restaurants Company

2009 Financial Analyst - Darven Capital

2008 Financial Analyst - Alpha Group Co., Ltd

2007 Auditor - BDO International

He worked as a financial advisor for a number of companies

Al - Watan Saudi Car Company - Specialized company for the pharmaceutical industry

First Leasing Company - Tamkeen Pioneer Company - Union Chemical Company

Altalal Najd Contracting Company - International Investment Company

## \* Ali Saeed Al- Juraib

#### 2022 Industrial Sector Director, Abdal Co

2021 Executive Director and Board Member, Specialized Consulting Contracting Company
2020 Managing Director, Gulf Modern Chemicals Company2016 Managing Director, Group Advanced Gulf Engineering
2014 General Manager, Human Resources and General Services, Saudi Aramco

## \* Raed Alharbi

### 2019 HR Manager at Abdal Co.

2018 HR & Admin Manager at ARNON Co. Ltd 2014 HR Supervisor at Alhokair Industrial Sector

# \* Mohamed Sadeq Menjli

### 2023 General Manager of Sales, Marketing and Customer Service

2022 Corporate Sales Director-Abdal Co

2020 Director of the Eastern Region, - Abdal Co

2018 Operation Manager – Abdal Co

## \* Mohammed bin Dawas Alenzi

#### 2015 Medical Sector Director - Abdal co

2012 Human Resources Director - AlJazera Hospital

2002 Human Resources Manager - Riyadh Care Hospital

1991 Guest Service Manager – Intercontinental Hotel

## \* Abdullah Saleh AlRasheed

#### 2017-Individuals Sector Director at Abdal

2011 Human Resources Director - AlBadaal For Engineering Consultancy Co

2010 Public Relations Manager - TOLEDO Co

2008 Human Resources Director - Alaamar Services contracting Co

2007 Director of Government Relations - Rend Gardens Establishment for Contracting

2005 Director of Government Relations - Al-Fahad Holding Group

## \* Youssef Mohammed Al-Shehri

2017 Sales Manager - Abdal Co

2013 Sales Manager – Mawarid Recruitment Co.

2008 Senior Banking Services Manager - France Bank

## \* Talal AlBardis

2017 International Recruitment Director -Abdal Co

2013 Overseas Recruitment Manager – Mawarid Company

2004 Operation Manager – Saudi American Bank

## \* Meshari Ahmed AlSharekh

2017 Customer Service Manager- Abdal Co.

2006 Administrative Director of the Central Region- Aujan Coca Cola.

2005 Legal affairs administrator- Riyadh Bank.

2003 Executive Secretary- Al Fulaij for transportation and contracting

## **Our Location**

Abdal human resources
Address:3425 Northen ring rood
Between Exit 6&7
Altaawen District - Riyadh
Kingdom of Saudi Arabia
www.abdal.sa \ 920033660

